

### **Annual Review: Real Estate**

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# Why Does TMRS Invest in Real Estate?

 Core real estate provides a strong income component and an excellent diversifier due to low correlations to the public equity market.

 Non-core real estate is used to generate excess return to help TMRS achieve long-term return targets.

#### **How Does TMRS Invest in Real Estate?**

#### Core Real Estate - Buy and Hold

• Core real estate involves buying well located, stable properties for long term income generation.

#### Non-Core Real Estate - Buy, Fix, Sell

- Value-add real estate involves moderate risk projects. This typically includes moderate rehabilitation projects or development projects that are pre-leased to a tenant prior to construction.
- Opportunistic real estate involves higher risk to achieve the highest possible return. This typically
  includes speculative development or foreign real estate exposure.

TMRS Investment Policy Statement Strategy Limits				
Core	50% to 100%			
Value-Add	0% to 50%			
Opportunistic	0% to 25%			

### **Current TMRS Real Estate Portfolio**

Total Commitments: \$4.7 billion

Total Invested: \$3.4 billion

Total Income: \$1.6 billion

Net Asset Value: \$2.9 billion

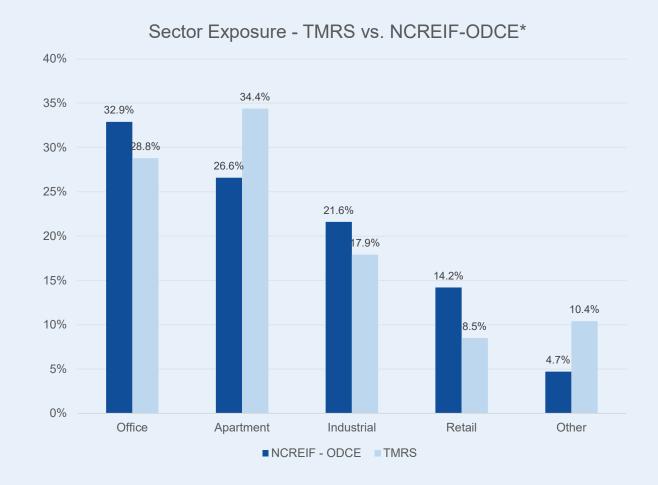
Portfolio Weight: 8.8%

Target Portfolio Wgt. 10.0%

Investment Vehicles: 46

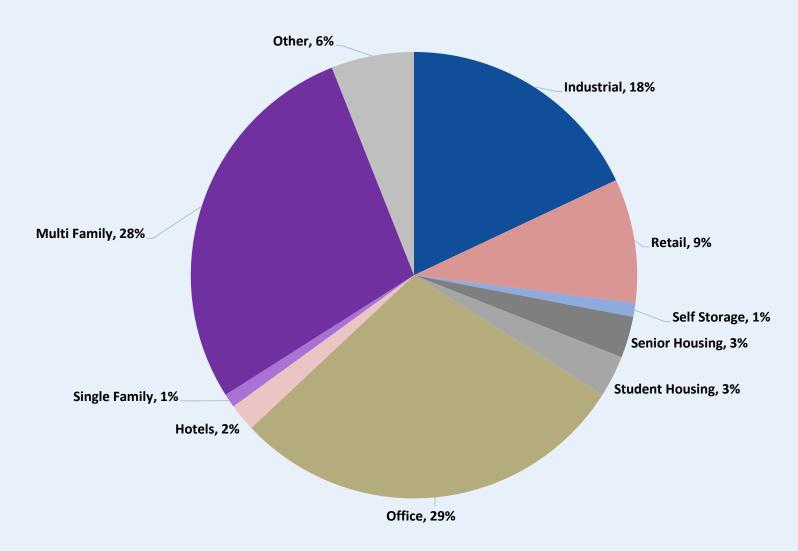
**Investment Managers: 28** 





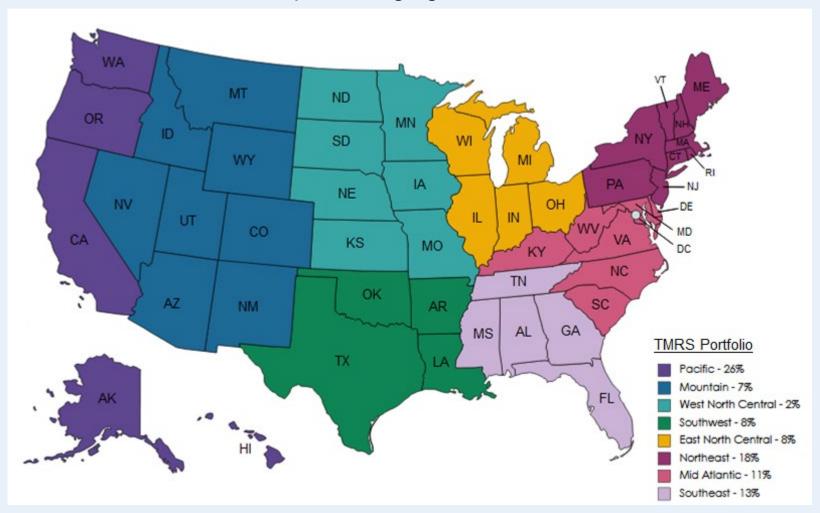
## **Current TMRS Real Estate Portfolio**





### **Current TMRS Real Estate Portfolio**

TMRS geographical breakdown continues to pursue high growth and income-oriented areas of the country.



# **Investment Pacing**



- The TMRS Real Estate portfolio is reaching target allocation with a steady growing pace in the previous five years.
- Future investments decisions will focus on fee efficiency and portfolio level risk.

### **TMRS Real Estate Performance**

	1 Yr.	3 Yrs.	5 Yrs.	7 Yrs.	Since Inception
TMRS Real Estate	-0.36%	5.53%	7.35%	8.63%	9.04%
ODCE Benchmark	1.19%	4.92%	6.21%	8.32%	9.30%
Excess	-1.55%	0.62%	1.14%	0.32%	-0.27%

During 2020, the Real Estate portfolio experienced mark downs related to the ongoing economic fallout from the pandemic. In early 2021, portfolios have begun returning to pre-pandemic levels. Strong returns in Q1 2021 prove that the portfolio looks to bounce back in the remainder of the year.

## Real Estate IPS Compliance

#### The Real Estate portfolio is compliant with all IPS provisions.

- **Sector** TMRS is within sector limitations established. Core exposure is at 63.9%% (greater than the 50% minimum limitation), Value-Add exposure at 22.8% (less that 50% limitation) and Opportunistic exposure at 13.3% (less than 25% limitation).
- **Investment Size** No manager (20% limitation) nor vehicle (15% limitation) violates size limits.
- **Geography** TMRS is within Geographic Limitations established. Non-US exposure is currently at 7%, under the 20% limitation.
- Leverage Portfolio leverage as of Dec. 31, 2019 was 41.2% (42.9% YE 2019, 41.3% YE 2018, 43.3% YE 2017), under the overall portfolio limitation of 65%.
- Vintage Year Concentration TMRS has not breached the 30% concentration limit in any calendar year.
- Public Security Limits TMRS currently holds no separately managed accounts of public securities.
- Commercial Mortgage Limitation TMRS holds no commercial mortgages in separately managed accounts.
- **Co-Investment** TMRS currently has no real estate co-investments.
- Valuation Policy TMRS' managers are in compliance with valuation requirements.

## **Accomplishments & Planning**

#### 2020 Checklist



Commit \$800mm to \$1.15B of capital.

\$1B committed in calendar year 2020.

Meet/Exceed performance expectations.

Real Estate had a down 2020. But has begun to rebound in 2021, with a positive outlook.



Expand strategic capital relationships.

Real Estate continues expanding the relationships we have with our strongest partners.

#### 2021 Goals



Commit \$800mm of capital.

Moderately decreased deployment as the core portfolio investments become fully allocated.



Rebalance of core real estate portfolio.

The Core Real Estate portfolio has reached a mature state, allowing for reassessment of entire portfolio.



Continue push for fee efficient private assets.

Strategic relationships and co-investment expansion will help reduce fee load on portfolio.